



\*Kind Request / Reminder: Just a quick reminder to keep our group focused on its primary purpose – fostering positive discussions and shared knowledge. Kindly refrain from posting any job opportunities, whether permanent or freelance, in the group.\*



Movers & Shakers: Vicky James
Vicky James has joined LOOKFANTASTIC (THG)
as their new Global Marketing Director.



Movers & Shakers: Matt Holmes

Matt Holmes has joined British Gas as their new Head of Digital Marketing.



Movers & Shakers: Steven Irwin

Steven Irwin has joined Vivobarefoot as their new Chief Commercial Officer.

## **New Members**



Philip BorthwickChief Marketing Officer at FitFlop



<u>Jeanne Delmar</u> Ecommerce Director at Nestlé



Malina Zarb

Marketing & eCommerce Director at Zone3 Ltd



<u>Carla Griffin</u>
Chief Marketing Officer at David Phillips



## **Latest Insights**

Now HMRC misses its own digital tax deadline

<u>Digital 9 Infrastructure proposes managed wind-down following strategic review</u>

Marketers forced to take on more responsibility without an uplift in pay, survey finds

Make this the year you innovate: Helen Edwards

Leadership Spotlight: Jo Button-Card

Are we witnessing the end of the CMO? No, and stop asking: Mark Ritson

How Just Eat's use of 'distinctive assets' helped it boost ad effectiveness on YouTube

The latest blog post by Endless Gain

Endless Gain

# How to Optimize without AB Tests

There are often times for every business when AB testing isn't possible, but there is still a need to optimise the customer journey. We discuss some of the possible routes to improvement and give some example where we have seen it deliver effective improvements for clients.



**Read the blog** 

### The latest news

National cyber-physical ecosystem will align digital and physical infrastructures

Council launches new digital skills programme for residents

Hitachi Digital Services fights wood waste with 'first-of-its-kind'

digital solution

UK still undecided on digital cash as privacy concerns persist 79% of CFO are putting digital transformation at the top of their agenda for 2024

Microsoft cuts prompt Xbox digital future questions

<u>Hitachi Digital Services fights wood waste with 'first-of-its-kind' digital solution</u>

Consumer confidence reaches two-year high after 'surprise' boost Teleperformance launches digital services arm, TP Infinity

Sprite scraps labels from bottles in new trial

Channel 4 CMO Zaid Al-Qassab to depart

Channel 4 shares plans to become digital-first public service streamer by 2030

NHS adds digital prescriptions to app after successful trial

Vodafone issues red alert over Europe's digital future

Anca Marola named global digital director at Sephora

More than a third of Britons now have a current account with digital-only bank

Former student supplies digital screens to college

<u>Diageo: We will not pursue 'short-term' market share growth at expense of brand equity</u>

Chief Al Officer emerges as the 'hottest job title'

Co-op joins retail media network race



56% of Operators Choose Optimove as CRM Marketing Solution
Scania successfully reboots global CRM program with care
HubSpot's CRM Suite: An All-In-One CRM Platform
Salesforce.com (CRM) Stock Moves -0.05%
UserTesting Launches Al Insight Summary and Other Platform
Enhancements

# **Analytics news & insights**

<u>Tradefeedr Launches Buy-Side Advisory Board to Bolster FX</u> <u>Trading Analytics</u>

Gartner: Data and Al Literacy Is Critical for Data Analytics
KlariVis revolutionises banking analytics with launch of new
data-driven product

Insurity launches Al-powered solution to revolutionise decisionmaking for P&C insurance carriers

#### **Ecommerce news**

Southgate launches new water activated tape for e-commerce operations.

PayPal: Revolutionising E-commerce Using Al

British E-Commerce: How Technology is Reshaping the

**Shopping Experience** 

**Guest Checkout Gets One-Click Boost** 

E-commerce agency Reckless wins three new clients

31% of Consumers Want VR to Recreate Brick-and-Mortar Shopping

#### DPD UK rolls out returns portal for retailers

Rapid prescription delivery introduced by Healthera and Uber Direct Leading UK Fashion Brand White Stuff Boosts Customer Experience with New Composable Website on BigCommerce

## Social media news

TikTok goes full YouTube

TikTok Tests Feature That Could Make All Videos Shoppable

<u>TikTok is Encouraging Some Creators to Post Videos in Landscape</u> Format

Pinterest Shares Tips to Help Optimize Your In-App Product Listings

Meta will offer some of its data to third-party researchers through Center for Open Science partnership

Instagram Threads triples downloads in December, reaching the top 10; X falls to No. 36

Ultra HDR photos might come to Instagram, Snapchat, and other third-party apps

Google Splits Up a Key Al Ethics Watchdog

Google's Q4 Earnings Reveal Al's Growing Role In Search

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