



Kind Request / Reminder: Just a quick reminder to keep our group focused on its primary purpose – fostering positive discussions and shared knowledge. Kindly refrain from posting any job opportunities, whether permanent or freelance, in the group as well as promoting yourself or anyone else for career opportunities.



Movers & Shakers: Kev McFadyen Kev McFadyen has joined Castore as their new Chief Marketing Officer.



Movers & Shakers: Georgios Polyzois Georgios Polyzois has joined The Trade Desk as their new Director of Digital Marketing.

New Members



Maja Lakner Head of Ecommerce at The Rodial Group



Jo Hill Commercial Director at Closer Pets



Victoria Bell (Walker) Marketing Director at Harvey Nichols



<u>Will Patrick</u> Global Digital Marketing Director at Pearson



Louis Boucher

Director of Digital Marketing at Sotheby's



<u>Heloise Ingrand</u> Director of Digital and eCommerce at NOW



<u>Lauren Duncan</u>

Head of Ecommerce at Philip Kingsley

Latest Insights

Top marketers on the evolving CMO role Interview: Leeds based digital marketing agency on Al, breaking norms, and more How SMBs are approaching digital marketing in 2024 Funimation's solution for wiping out digital libraries could be good, if it works How digital transformation is changing retail HR Solutions for digital transformation in the NHS Continuous Verification and AI Can Drive Digital Banking Engagement Is career stability a thing of the past? Will AI transform accountancy? Explore the forces that power digital public services Bio digital twins and the future of health innovation Why digital nomads have got it all wrong Marathon Digital unveils platform for developing bitcoin sidechains Taking the next step in digital transformation

The latest blog post by Endless Gain

Ændless Gain

<u>How to optimise your e-commerce</u> <u>website for paid traffic</u>

Google Shopping is one of the most common sources of paid e-commerce traffic, and also one of the most expensive. Not only is paid traffic in general – and Google Shopping specifically – one of the most expensive types of online marketing, but customers are also quick to leave after landing on a product page.



Read the blog

New Episode: The Digital Leaders Podcast



Series 3: Episode 7 - Owned and Paid Marketing Strategies: Andrew Fox

Andrew Fox joins the Digital Leaders Club Podcast to discuss all things owned and Paid Marketing Strategies; as well as how to integrate your social media and paid activity.

Listen to the podcast

The latest news

Google adds block to Al image tool

Samsung showcases 'smart ring'

Marketing's charity 'Sprintathon' returns for 2024 with £1m milestone in sight

P&G CEO: We will prioritise innovation and brand building before promotion 'any day'

Nestlé highlights increased brand investment as key pillar of return to volume growth

New white digital-only Xbox Series X console out this summer

Digital Project Helps Gwynedd Firms Go Digital

Freightos Earnings Show Digital Transformation Driving

Traditional Industries

£100k NPIF funding for Manchester digital marketing agency Geoff Seeley Joins PayPal as Chief Marketing Officer

WMCA sets out roadmap for West Midlands to become UK digital powerhouse

More small digital firms making £100,000-plus across the UK, data shows

Acquisitive Manchester based digital marketing agency boosted by six-figure NPIF loan

Consumer spending on grocery promotions up by nearly £600m in February

Microsoft partners with Mistral in second AI deal beyond OpenAI

<u>Google steps up Microsoft criticism, warns of rival's monopoly in cloud</u> <u>Telkomsel Expands AI Collaboration with Microsoft to Enhance</u> <u>Customers' Digital Lifestyle Experience</u>

PlayStation lays off 900 people and shuts down London Studio

Amazon hints at post-cookie ad tech project called ID++ Klaviyo AI Revolutionizes Digital Marketing with Cutting-Edge Personalization and Prediction Tools UK government defines areas of priority for digital identity and AI

Huawei Announces Several Digital Talent Initiatives for 2024 at the Huawei Talent Summit

Ecommerce news

Perfect Corp.: AR Try-On Reduces Returns for eCommerce Beauty Brands

Ecommerce software supplier targets US growth following £4m fundraise

United Kingdom Contract Logistics Market Forecasted Robust Growth amid E-Commerce Surge

UK-based SaaS startup Pimberly secures £4M to boost

e-commerce sales

Asos relaunches influencer programme

Next contacts Body Shop administrators

Ebay Taps AI to Drive Auto Sales, Social Commerce

Former Dentsu MD joins Nest Commerce

eBay – The Future of Ecommerce for Enthusiasts

FTC pursues lifetime e-commerce ban for AI scheme owners

Bensons for Beds looks to boost online sales with dropshipping partnership

Very secures £125m of private equity funding as it falls to half-year loss

How Leading E-Commerce Platforms Stack Up to Amazon

Analytics news & insights

Google Analytics Adds New Default Google Ads Report Dune Analytics Partners With Cloud Computing Giant Snowflake Ubisoft Taps AI Analytics Firm to Bolster 'Champions Tactics' NFT Game Launch Salesforce Unveils Tableau Pulse for Faster Decision-Making with Generative AI and Analytics Loughborough expands access to AI and data science programmes with half a million pounds funding boost Skin Analytics rolls out AI DERM device to more NHS trusts The Role of Data Analytics in AI Trading Strategies

CRM news & insights

Salesforce introduces AI CRM assistant Einstein Copilot

Salesforce Charts Indicate Robust Bullish Trend Ahead Of Q4 Earnings

ESL Faceit Group signs partnership with UK agency WeDoCRM

Salesforce introduces Einstein Copilot in public beta: Redefining CRM with AI assistance

Salesforce beats on earnings but forecasts single-digit revenue growth for the year

4 Key Takeaways From Salesforce's Earnings Call

<u>Click2Mail Unveils Revolutionary CRM Hub: Automating Physical Mail</u> <u>for Powerful Marketing Automation</u>

Salesforce's launches beta testing of Einstein Copilot to support generative AI in CRM

Klaviyo CEO: The future of CRM is autonomous

Social media news

Reddit users worry about IPO

LinkedIn Launches Ad Campaign for Premium Subscription Offering

UK social media app Lapse raises £24m to take on Instagram

Dailyhunt in talks to acquire social network startup Koo

YouTube Challenges TikTok Duets With "Collab" For Shorts

YouTube Music Introduces Offline Downloads for Desktop Users

Google is shutting down the YouTube Kids app for TV

TikTok Shop listings are surfacing on Google Shopping

Gen Z are twice as likely to get their news from TikTok than the BBC, research finds

Meta might demo a pair of 'true' AR smart glasses later in 2024

Twitter is becoming a 'ghost town' of bots as Al-generated spam content floods the internet

Threads widens the gap with X, with triple the daily downloads on iOS

© Copyright Digital Leaders Club | 2024 | All rights reserved.

